

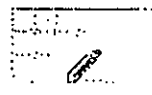


Oct 8 2009
11:23AM

EXHIBIT 16

Shah, D.M.(Dipak)

From: Stockman, Tom J
Sent: Monday, September 25, 2000 1:18 PM
To: Shah, D.M.(Dipak)
Subject: Re: Post-MTBE production : Send all isobutylene to Alky 2



William D Sleeper
09/20/2000 01:52 PM

To: Tom J Stockman/Beaumont/Mobil-Notes@Mobil
cc: Fabian V Gabrysch/Beaumont/Mobil-Notes@Mobil, Dolye E Erickson/Beaumont/Mobil-Notes@Mobil
Subject: Post-MTBE production : Send all isobutylene to Alky 2

Tom,

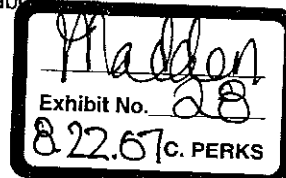
As discussed during the FCC YES study and subsequent evaluations, here's a rough summary of the requirements to revamp Alky 2 to process all the isobutylene currently converted into MTBE in addition to the planned "Increase Alky 2 refrigeration" and "Add additional reactor" projects :

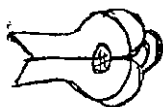
Assumptions :

Base rate 15,500 KBD
Expansion 6,800 KBD
Future 22,300 KBD

Scope :

- Add additional 6000 B/D Exxon Autorefrigerated Unit
- Add new 3500 hp motor driven compressor plus vapor line to compressors
- Add ~35 MMBTU/hr worth of cooling by air coolers for new refrigeration compressor plus foundation / structure
- Revamp the MTBE D1 tower to be a deisobutanizer
- Possibly convert D103 or new tower for additional DeBut capacity or D1 sidedraw for nC4 (with product / IC4 recycle pumps)
- Possibly add additional coalescer / caustic scrubber / water wash
- Replace olefin feed pumps
- Replace isobutane from field pumps
- Add additional DeBut bottoms pump
- Replace effluent pumps
- Replace DIB feed pumps
- Replace refrigeration recycle pumps
- Possibly increase feed / effluent surface area or refrigeration receiver / effluent area
- Increase tankage for fresh and spent acid plus line capacity between refinery and Arch chemical
- Replace relief valves / control valves as required
- Increase capacity of blowdown system, blowdown drum, offgas scrubber, degasser and associated pumps
- Power / Substation to provide incremental power requirements for compressor and pumps listed above





BM Alky
= 15.5 → 21

20 M for Alky expansion
(Needs definition)

3 M going forward } Refrigeration
8 M - Nit side Reactor

} Acid saving
octane improvement

PMI → 1 wt% O₂ gasoline - Mexico

chemicals

- 500 M/b iC₄ = goes to Birla Rubber in US
- 30 q/lb or 68 \$/b

RVP differences

PIMS MODEL SOLUTION SUMMARY REPORT
ExxonMobil Beaumont Refinery
MODEL: MTBEPHASEOUT Study
2000 CoPlan Prices for 2004

	2005 w LSM									
O2 MANDATE	Project Facilities	O2 Mandate, MTBE Banned	Self Refinery MTBE	Build IsoOctene Unit	Alky Expansion	No O2 Mandate, MTBE Allowed	No O2 Mandate, MTBE Banned	Build IsoOctene Unit	Alky Expansion	
MTBE USED	YES	YES	YES	YES	YES	NO	NO	NO	NO	
ETHANOL USED	YES	NO	NO	NO	NO	YES	NO	NO	NO	
MTBE PLANT CONVERTED	NO	YES	YES	YES	YES	NO	YES	YES	YES	
	NO	NO	NO	YES	NO	NO	NO	YES	NO	
CASE NO:	1.0	2.0	3.0	4.0	5.0	7.0	9.0	10.0	11.0	
OBJ FUNC, K\$/D	4527.5	4445.8	4512.2	4493.8	4484.4	4528.6	4439.1	4492.1	4462.0	
OBJ FUNC, M\$/Yr	1652.8	1622.7	1647.0	1640.2	1636.8	1652.9	1620.3	1639.6	1635.9	
Delta OBJ FUNC, M\$/Yr	BASE	-29.8								
Delta OBJ FUNC, M\$/Yr	Base	Base		17.5						
Delta OBJ FUNC, M\$/Yr					14.1					
Delta OBJ FUNC, M\$/Yr						Base		19.3		
Delta OBJ FUNC, M\$/Yr						Base			15.6	
Relay MTBE BEV(\$/Bbl)			8.9							

Crude Oil Rates

Total Crude	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4
FCC	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
MTBE(Pure)	3.0	0.0	3.0	0.0	0.0	3.0	0.0	0.0	0.0
Iso-Octene	0.0	0.0	0.0	3.0	0.0	0.0	0.0	3.0	0.0
Alky	15.5	15.5	15.5	14.9	21.3	15.5	15.5	14.6	21.3

Gasolines Sold

Conv NE SUL (9 #)	61.2	13.8	34.2	32.6	25.5	55.8	7.0	28.9	20.8
Conv SW SUL(7.8 #)	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7
Conv NE RUL (9 #)	43.2	94.9	77.9	83.9	95.3	47.1	99.0	86.4	99.4
Conv SW RUL(7.8 #)	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5
Total Conventional	161.6	165.8	169.3	173.6	178.0	160.1	163.2	172.5	177.4
Reim SW SUL	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0
Reim SW RUL	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
Total RFG	40.0	40.0	40.0	40.0	40.0	40.0	40.0	40.0	40.0
TOTAL MOGAS	201.6	205.8	209.3	213.6	218.0	200.1	203.2	212.5	217.4
% Super	50.1%	26.0%	35.3%	33.8%	29.9%	47.7%	23.0%	32.3%	27.8%
IC4# to Fuel		1.0							
IC4 Sales	11.3	10.4	11.3	12.6	8.7	11.3	10.3	12.5	8.7
Sulfuric Acid, STD	160	160	160	174	221	160	160	170	221

FEEDSTOCK PURCHASES

Cusiana - 4320954	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2
Maya 4321133	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5
Oso 4920166	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0
Omexa 4018951	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7
Nat Gasoline from WT	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6
MCC B-B Mix	0.8	0.0	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Wharf Natural Gasol	1.2	2.1	12.0	12.6	12.7	1.4	1.3	12.6	12.7
Methanol	1.0	0.0	1.0	0.0	0.0	1.0	0.0	0.0	0.0
Ethanol	0.0	2.6	2.6	2.6	2.6	0.0	0.0	0.0	0.0
MTBE	5.3	0.0	0.0	0.0	0.0	1.7	2.1	1.9	1.9
Purchased Pygas	2.0	2.0	2.0	2.0	2.0	3.7	0.0	0.0	0.0
Iso-Octene	0.0	0.0	0.0	0.0	0.0	2.0	2.0	2.0	2.0
Purchased Hvy Naphth	2.5	9.1	6.2	4.5	4.3	0.0	0.0	0.0	0.0
Purchased VGO	30.8	30.4	30.0	18.6	15.3	30.8	30.4	22.7	15.5

UTILITY PURCHASES

Hydrogen (H2) from A	22.0	20.2	21.2	15.4	13.8	21.9	21.6	17.7	14.0
Fuel Gas	23.4	22.6	23.9	23.9	23.8	23.4	22.5	23.8	23.8
Power	112.4	111.3	116.4	127.7	113.6	112.5	108.8	128.1	113.6
CalChem US \$	53.1	52.3	53.1	51.2	51.4	53.1	52.3	51.6	51.4
ZSM-5 US \$/ton	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FCC Cat US \$/ton	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Alk Acid Ion	160	160	160	174	221	160	160	170	221
G&D Acid US \$	9.3	9.6	9.6	9.2	9.0	9.3	9.5	9.3	9.0

PRODUCT SALES

Conv NE SUL	61.2	13.8	34.2	32.6	25.5	55.8	7.0	28.9	20.8
Conv SW SUL	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7
Conv NE RUL	43.2	94.9	77.9	83.9	95.3	47.1	99.0	86.4	99.4
Conv SW RUL	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5
Reim SW SUL	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0
Reim SW RUL	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0

Refinery MTBE	0.0	0.0	4.6	0.0	0.0	0.0	0.0	0.0	0.0
Benzene	14.2	12.2	12.7	12.8	12.7	14.2	12.1	12.8	12.7
Mixed Xylenes	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0
Paraxylene	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
MJA Jet	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
Military Jet JP-8	22.2	23.2	22.8	22.5	22.5	22.2	23.0	22.6	22.5
Ultra LS Diesel	21.4	21.4	20.5	7.5	3.7	21.4	23.0	22.6	22.5
Light Cycle Oil	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Lubes	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6
Waxes	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4
Low Sulfur No5 (CUA)	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8
Slurry Oil	5.9	7.1	6.8	5.2	4.7	5.9	7.1	5.8	4.7
Pet Coke High Sulfur	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9
P-P Mod(65 %)	17.8	17.8	17.8	17.5	17.4	17.8	17.8	17.6	17.4
Propane	14.4	14.0	14.4	14.6	14.7	14.4	14.0	14.5	14.7
n-Butane	11.3	10.4	11.3	12.6	8.7	11.3	10.3	12.5	8.7
Fuel Gas	18.8	19.1	19.6	20.0	19.8	19.0	19.0	19.8	19.7
Net Offgas MCC, FOEB	7.6	8.0	7.5	7.6	7.5	7.6	7.9	7.5	7.5
Cal Coke, 5 bbl	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9
Sulfur, 3.19 bbl	4.8	4.8	4.8	4.7	4.7	4.8	4.8	4.7	4.7
	1.6	1.6	1.6	1.5	1.5	1.6	1.6	1.5	1.5

CAPACITY UTILIZATION

Crude Unit A	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7
Crude Unit B	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7
Isom Pnr	24.3	25.5	35.3	35.8	35.8	24.5	24.6	35.7	35.9
Isom Reactor	13.4	13.8	16.2	16.3	16.3	13.5	13.6	16.3	16.3
Deisohexanizer	36.3	31.7	36.5	36.5	36.4	36.4	32.6	36.5	36.4
Pnr-3	47.4	49.1	49.1	48.8	48.6	47.4	49.1	49.0	48.6
Pnr-4	75.0	75.0	75.0	75.0	75.0	75.0	73.8	75.0	75.0
CCR-4	56.2	58.3	55.4	55.7	55.9	56.2	57.3	55.4	55.9
Udex	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0
Toluene Recy Cap	25.5	24.1	24.2	24.1	24.0	25.5	24.0	24.0	23.9
Benzene Recy Cap	0.3	0.9	0.8	0.8	0.8	0.3	0.9	0.8	0.8
Udex Raffinate Cap	7.7	5.7	6.2	6.3	6.3	7.7	5.7	6.3	6.3
Benz + Toluene	17.5	17.5	17.1	17.0	16.9	17.5	17.5	16.9	16.9
Pygas Hydrotreater	8.0	6.6	7.1	7.1	7.1	8.0	6.5	7.1	7.0
Paraxylene Cap	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Hvy Ref Splitter	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
Mixed Xylene Recy	26.3	32.0	28.3	29.0	30.5	26.3	32.0	30.1	31.1
Renun Twr Ovhld	11.3	11.3	11.1	11.0	11.0	11.3	11.1	10.9	10.9
Renun Twr Btms	1.6	1.4	1.4	1.4	1.4	1.6	1.4	1.4	1.4
No. 1 Debut Ovhld	9.7	9.9	9.7	9.6	9.6	9.7	9.7	9.6	9.6
Bender (Trn-3)	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7
CHD-1 Kero	22.2	23.2	22.8	22.5	22.5	22.2	23.0	22.6	22.6
CHD-1 Kero	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
EM CHD-1	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
CHD-2 LSD	21.6	21.6	20.8	7.6	3.7	21.6	21.5	12.3	3.9
HDF	25.3	25.6	26.6	26.6	26.6	25.3	26.6	26.6	26.6
CHD-2 Spdier Tower	25.7	27.0	27.0	27.0	27.0	25.7	26.6	26.6	26.6
EM CHD-2	47.3	48.7	47.8	34.6	30.7	47.3	48.6	39.3	31.0
FCCU	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
Wet Gas Cap(MMCF/D)	78.3	78.2	78.4	79.8	80.2	78.3	78.2	79.3	80.1
High Pressure Cap	60.8	60.9	60.9	61.2	61.3	60.8	60.9	61.1	61.3
SOX, Isshr	3.5	3.6	3.5	3.4	3.3	3.5	3.6	3.4	3.3
Cal Coke, mdsb	79.2	79.4	79.2	78.2	77.9	79.2	78.4	78.5	77.9
FCC Burn Air, mscf	196.0	196.0	196.0	195.0	196.0	196.0	196.0	196.0	195.0
FCC Gasoline Spill	53.2	52.8	53.4	55.3	56.1	53.2	52.8	54.7	56.0
GPSW PP Recovery	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
Alkyate	15.5	15.5	15.5	14.9	21.3	15.5	15.5	14.6	21.3
MTBE	3.0	0.0	3.0	0.0	0.0	3.0	0.0	0.0	0.0
Iso-Octene Unit	0.0	0.0	0.0	3.0	0.0	0.0	0.0	3.0	0.0
Hydrocracker	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0
HDC Hyd Makeup	195.3	192.5	195.0	190.4	189.0	195.3	192.5	192.0	189.1
HDC Gasoline Draw	11.2	18.0	18.0	18.0	18.0	11.3	18.0	18.0	18.0
HDC LI Naphtha Dra	31.0	25.9	25.9	25.5	25.3	30.9	27.2	25.8	25.3
HDC Kero Draw	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Coker	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7
Coke, tons	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6
Duocel	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1
Furtural Units	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0
Ketone One	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9
Ketone Two	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7
H2 Plant	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cold Box(MMCF/D)	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2
Sulfur Plant	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5

ECONOMIC SUMMARY ANALYSIS

PRODUCT SALES	9457.7	9396.1	9530.1	9355.6	9283.2	9419.3	9320.6	9420.9	9265.2
FEEDSTOCK PURCHASES	4438.9	4474.0	4670.1	4375.6	4314.9	4399.3	4403.9	4439.0	4299.0
GROSS MARGIN	5018.8	4922.2	5010.0	4979.8	4968.3	5020.0	4916.7	4981.9	4966.2
NET UTILITY COSTS	491.3	476.3	497.8	486.0	483.8	491.4	477.5	489.8	484.2
NET OPERATING MARGIN	4527.5	4445.8	4512.2	4493.8	4484.4	4528.6	4439.1	4492.1	4482.0

MTBE Phaseout Study

Introduction

Legislation has been proposed to eliminate MTBE from the US gasoline pool due to its toxicity and recent evidence of MTBE contamination of groundwater. An LP study was conducted to determine the impact of such legislation on the Beaumont refinery and evaluate several options for handling the displaced refinery Isobutylene. The Beaumont Low Sulfur Mogas project facilities were assumed to be operational for this study.

Conclusions

When MTBE is eliminated from the US gasoline pool the three most attractive options for handling the excess Isobutylene are:

- 1) Continued production of MTBE and sales to the chemical market for Isobutylene production.
- 2) Conversion of the refinery MTBE unit to the Isooctene process.
- 3) Expansion of the refinery alkylation unit.

Continued operation of the refinery MTBE unit with sales to the chemicals market as Isobutylene feedstock may be competitive with alternate supplies of Isobutylene feedstocks. The BEV(break even value) of Refinery MTBE was calculated at \$13/Bbl. At this value we may be able to displace marginal 'last barrels' that feed the Isobutylene market. Chemical is pursuing this option. Baytown MTBE barrels will be the first placed into the chemicals market due to purity and logistics.

The additional capital costs and lower revenue associated with an alky expansion makes it unattractive when compared to converting the MTBE unit to the Isooctene process.

There is no economic incentive to remove MTBE from gasoline production earlier than mandated by law. The margin impact for phasing out MTBE early is estimated at \$25M/YR. This does not reflect any market impact for loss of super or total gasoline production associated with removing 200 KBD of a high-octane gasoline blendstock.

When MTBE is eliminated from our gasoline pool the driveability specification will become the limiting specification for production of summertime 7.8/9.0 # Super. Our ability to economically produce 7.8/9.0 # super will be reduced to 50-60 KBD unless a high octane, low distillation component can be found to replace MTBE in our gasoline pool.

The blend value of Isooctene is calculated at \$29.6/Bbl. This is significantly above its octane/RVP blend value of \$25.2/Bbl. The difference is due to its advantageous sulfur and distillation properties.

Discussion

The Beaumont refinery currently produces approximately 3 KBD of MTBE as a refinery gasoline blendstock. This volume of MTBE is usually supplemented with outside

purchases to produce reformulated gasoline and relieve distillation constraints in conventional gasoline.

Elimination of refinery produced MTBE would orphan approximately 2,400 bpd of isobutylene. With the existing refinery hardware this material would have to be blended into gasoline, processed on the alkylation unit or put to fuel. The economic penalty for eliminating MTBE production from the Beaumont refinery is estimated at \$25M/Yr.

The two most attractive options for handling the orphaned isobutylene are conversion of our MTBE unit to the Isooctene process or expanding our existing alkylation unit. A comparison of the two processes indicates that the alkylation process gives a higher total gasoline yield but a lower yield of super. This can be explained by the chemistry of the two processes. The alkylation process yields 1.76 barrels of gasoline blendstock per barrel of c4 olefin with a corresponding 1.12 barrel loss in isobutane. The Isooctene process yields 0.81 barrels of gasoline blendstock per barrel of c4 olefin. A comparison of the octane values for alkylate and isooctene explains the increased super production associated with the isooctene process. Isooctene has a road octane blending value of 100 compared to a C4 alkylate from isobutylene road octane blend value of 91. As such the economics between these two processes are sensitive to the value of octane as well as the differential between isobutane and gasoline. 2000 P & B Plan pricing for 2004 generates \$3.5 M/Yr of additional credits for the Isooctene process versus alkylation. These credits are achievable with or without the Oxygen Mandate in place.

An alky expansion to handle the volume of Isobutylene currently processed on the MTBE unit would require modification of every major circuit of the unit. The feed and product systems, reactors, heat exchangers, refrigeration and fractionation systems as well as support systems such as tankage, relief, blowdown, electrical, and cooling water systems would all require modification. This type of expansion would be significantly more expensive than converting the MTBE unit to Isooctene production.

The additional capital costs and lower revenue associated with an alky expansion makes it unattractive when compared to converting the MTBE unit to the Isooctene process.

At the Beaumont refinery MTBE is primarily used to meet the oxygen requirement for reformulated gasoline. Its high-octane value also makes it a good blendstock for increasing super production or overcoming operational problems at the reformers. However it has other attractive properties that cause us to blend it into conventional gasoline.

With our world scale reformers reformat makes up a large percentage of our gasoline pool. This is good from an octane, RVP and sulfur perspective. However reformat is a relatively heavy (250+ 50 % pt) gasoline blendstock. During the summer the driveability specification limits how effectively we can utilize our large reformers.

One of the other attractive properties of MTBE is its low boiling point (131 F). This makes MTBE a great component for controlling driveability as well as endpoint and t-50 in our summer conventional gasoline.

Post the Low Sulfur Mogas Project Beaumont is projected to have the capability to produce 90-100 KBD of super. If MTBE is banned from gasoline the Beaumont refinery's

ability to economically produce super in the summer will be reduced to 50-60 KBD. Approximately 15 KBD of this reduction is due to the loss in octane of MTBE. The remaining 25 KBD is due to MTBE's impact on driveability.

When MTBE is removed from the summer Beaumont gasoline pool the marginal value of driveability(DRI) increases from \$0.002/DRI to \$0.042/DRI. The result is a huge increase in value of gasoline components with a low DRI blend value. For example udex raffinate has a DRI blend value of 964 compared to MTBE at 880, reformat at 1570 and a spec of 1250. When MTBE is removed the blend value of udex raffinate increases by \$3/Bbl.

The economics of octane shift away from making super to upgrading low octane blendstocks such as C6+ and HDC gasoline/lt naphtha to gasoline. This is due to the limited amount of reformat that can fit into a blend of 7.8/9.0 # super.

There are several options available to the Beaumont refinery to relieve the DRI constraint if MTBE is banned from gasoline. The Low Sulfur Mogas project currently combines the FCC gasoline splitter overhead stream with the HDF gasoline product. Segregating these two streams would allow us to take advantage of the low boiling point characteristics of the splitter overhead stream. Unfortunately its octane value (87.7 Road) and sulfur content will limit its use in super.

Another option is to modify the DIH operation to increase IC6 recovery at the expense of NC6 upgrading on the reformer. With the gasoline blending constraints shifting from octane to distillation this option has some merit however the volumes are small enough that this change will not relieve DRI constraints completely.

Conversion of the existing Isomerization unit from C5 to C5/C6 isomerization is another option. This would require significant capital and have process debits associated with lower natural gasoline throughputs. However the octane and distillation credits from converting NC6 to DMB may offset the loss in natural gasoline uplift.

The 2000 P & B Plan pricing had a 1.8 cpg premium on RFG gasoline versus conventional. At that differential there is an incentive to maximize RFG production to approximately 60 KBD. The volume of economical RFG production is limited by the ability of the conventional gasoline pool to absorb reformat and still meet the DRI specification. The driveability spec forces the economics of octane to shift from super production to upgrading low octane blendstocks. This is evidenced by the large incentive to increase RFG regular(\$1.6/Bbl).

These economics of octane are independent of which oxygenate is used. When MTBE is removed and ethanol is used to meet the oxygen requirement for RFG only RFG regular is economical at a 1.8 cpg premium over conventional. There is a large incentive (\$1.9/Bbl) to lower RFG Super production and a \$0.60/Bbl incentive to increase RFG regular. This is due to the limited amount of oxygen that the market will reward us for. That is the market will pay a premium for RFG but the Oxygen specification limits how much oxygenate we can add. When the ethanol content is raised to 7.7 or 10 wt % we hit toxics emissions limits.

If the Oxygen Mandate is dropped altogether the economics of RFG production do not change significantly. The preferred use for octane is still upgrading light, low DRI

blendstocks to gasoline. Unfortunately for Beaumont most of these are low octane such as C6+ or HDC gasoline/lt naphtha. With the loss of the low boiling point oxygenates the ability to economically produce super drops to 70 KBD.

PIMS MODEL SOLUTION SUMMARY REPORT
ExxonMobil Beaumont Refinery
MODEL: MTBEPHASEOUT Study
2000 Co-Plan Prices for 2004

	2005 w/LSM Project Facilities	O2 Mandate, MTBE Banned	Self Refinery MTBE	Bulk IsoOctene Unit	Alky Expansion YES	Iso-Octene Blend Value YES	No O2 Mandate, MTBE Allowed	No O2 Mandate, MTBE Banned	Rubi IsoOctene Unit	Alky Expansion YES	Iso-Octene Blend Value No O2 Mandate	No Oxygen Mandate, No MTBE or Ethanol Blended
O2 MANDATE	YES	YES	NO	YES	YES	YES	NO	NO	YES	YES	YES	NO
MTBE USED	YES	NO	NO	NO	NO	NO	YES	NO	NO	NO	NO	NO
ETHANOL USED	NO	YES	YES	YES	YES	YES	NO	YES	YES	YES	YES	NO
MTBE PLANT CONVERTED	NO	NO	NO	YES	NO	NO	NO	NO	YES	NO	NO	NO
CASE NO:	1.0	2.0	3.0	4.0	5.0	6.0	7.0	8.0	9.0	10.0	11.0	14.0
OBJ FUNC, MS/D	4531.5	4459.0	4504.9	4500.9	4482.8	4478.7	4532.8	4459.2	4501.1	4491.8	4479.0	4519.3
OBJ FUNC, MS/Yr	1554.0	1527.5	1544.3	1542.8	1539.8	1534.7	1554.4	1527.5	1542.9	1539.5	1534.8	1549.7
Delta OBJ FUNC, MS/Yr	BASE	-26.4		15.2								
Delta OBJ FUNC, MS/Yr	Base				12.3							
Delta OBJ FUNC, MS/Yr	Base						Base		15.3			
Delta OBJ FUNC, MS/Yr	Base									11.9		
Relay MTBE BEV(\$/Bbl)			13.3			29.8					28.8	
isoOctene BEV(\$/Bbl)												
RFG Incentive(\$/Bbl)												
Super	1.80	-1.90	-0.70	-1.20	-0.85	0.80	0.03	-1.25	-0.10	-1.00	2.00	2.30
Regular		0.40	0.30	1.10	0.88		1.70	0.15	1.80	2.30		
Crude Oil Entry												
Total Crude	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4
FCC	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
MTBE(Pure)	3.0	0.0	3.0	0.0	0.0	0.0	3.0	0.0	0.0	0.0	0.0	3.0
iso-Octene	0.0	0.0	0.0	2.8	0.0	2.8	0.0	0.0	2.8	0.0	2.8	0.0
Alky	15.4	15.5	15.4	14.0	10.7	14.0	15.3	15.5	14.0	19.7	14.0	15.4
Gasolines Sold												
Conv NE SUL (9 #)	69.1	13.9	19.1	34.8	28.3	58.4	68.1	13.6	34.3	29.3	56.2	55.6
Conv SW SUL (7.8 #)	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7
Conv NE RUL (9 #)	20.6	97.3	88.7	75.8	88.0	52.2	20.0	97.9	78.0	83.7	52.6	68.3
Conv SW RUL (7.8 #)	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5
Total Conventional	148.9	168.3	165.0	187.6	171.5	187.8	145.3	168.0	167.5	170.2	166.2	181.0
Rehm SW SUL	37.2	25.0	25.0	25.0	25.0	25.1	37.5	25.0	25.0	25.0	26.4	0.4
Rehm SW RUL	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5
Total RFG	59.7	47.5	47.5	47.5	47.5	47.5	60.0	47.5	47.5	47.5	48.9	22.9
TOTAL MOGAS	208.5	215.8	212.5	215.1	219.0	215.1	205.3	218.1	215.0	217.7	215.0	204.0
% Super	58.6%	24.8%	27.7%	34.5%	31.0%	45.8%	58.5%	24.6%	34.4%	31.7%	45.2%	34.7%
IC to Fuel	1.4											
IC4 Sales	11.3	10.6	11.1	12.0	8.3	12.2	11.2	10.8	12.0	8.3	12.2	11.3
Sulfuric Acid, ST/D	160	161	160	163	204	163	158	161	163	204	163	160
FEEDSTOCK PURCHASES												
Cumene - 4320954	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2
Mays 4321133	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5
Oso 4820168	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0
Onesca 4018951	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7
Nat Gasoline from WT	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6
MCC B-B Mix	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Wharf Natural Gasol	0.0	12.1	11.9	12.1	12.2	12.4	0.2	12.0	12.2	11.4	12.3	12.3
Methanol	1.0	0.0	1.0	0.0	0.0	0.0	1.0	0.0	0.0	0.0	0.0	1.0
Ethanol	0.0	2.6	2.6	2.6	2.6	2.6	0.0	2.5	2.5	2.4	2.4	0.0
MTBE	11.1	0.0	0.0	0.0	0.0	0.0	10.8	0.0	0.0	0.0	0.0	0.0
Purchased Pygas	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
iso-Octene	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Purchased Mty Naphth	2.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Purchased VGO	30.8	30.4	30.8	30.8	30.8	30.8	29.9	30.4	30.8	30.8	30.8	30.8
UTILITY PURCHASES												
Hydrogen (H2) from A	22.0	22.5	22.0	23.7	24.8	21.8	18.5	23.1	23.5	25.7	21.8	21.8
Fuel Gas (H2) from B	23.3	22.6	24.1	23.9	23.7	23.7	23.3	22.9	23.9	23.7	23.7	23.8
Power (kwh)	111.7	109.1	116.9	116.6	111.6	129.1	111.4	108.7	120.1	110.7	129.1	117.0
CAUChem US \$	53.0	52.3	53.2	52.3	52.8	52.4	53.0	52.3	52.3	52.7	52.4	53.1
ZSM-5 US \$/ton	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FCC Cat US \$/ton	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Alk Acid ton	160	161	160	163	204	163	158	161	163	204	163	160
GAD Acid US \$	9.4	9.8	9.8	9.8	9.8	9.7	9.4	9.8	9.8	9.7	9.7	9.4
PRODUCT SALES												
Conv NE SUL	69.1	13.9	19.1	34.8	28.3	58.4	68.1	13.6	34.3	29.3	56.2	55.6
Conv SW SUL	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7
Conv NE RUL	20.6	97.3	88.7	75.8	88.0	52.2	20.0	97.9	78.0	83.7	52.6	68.3
Conv SW RUL	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5
Rehm SW SUL	37.2	25.0	25.0	25.0	25.0	25.1	37.5	25.0	25.0	25.0	26.4	0.4
Rehm SW RUL	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5
Rehm MTBE	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Benzene	14.1	11.6	12.1	12.0	11.8	12.8	14.2	11.6	12.0	11.7	12.8	13.3
Mixed Xylenes	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Paraxylene	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
MJA Jet	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
MJary Jet JP 8	27.3	27.2	27.2	27.0	27.0	27.5	27.3	27.2	27.0	27.5	27.5	27.3
Ultra LS Diesel	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4
Light Cycle Oil	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Lubes	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6

	1	2	3	4	5	6	7	8	9	10	11	14
Waxes	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4
Low Sulfur Mod (CLIA)	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8
Slurry Oil	6.9	7.1	6.9	6.9	6.9	6.9	7.1	7.1	6.9	6.9	6.9	6.9
Pet Coke High Sulfur	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9
P-P Mkt(AS %)	47.8	47.8	47.8	47.8	47.8	47.8	47.8	47.8	47.8	47.8	47.8	47.8
Propane	14.4	13.8	14.1	14.1	14.1	14.1	14.4	14.3	13.8	14.1	14.0	14.4
H-Bulbline	11.3	10.8	11.1	12.0	8.3	12.2	11.2	10.6	12.0	8.3	12.2	11.3
N-Bulbline	19.0	19.2	19.3	19.5	19.1	19.7	19.1	19.2	19.5	19.1	19.8	19.5
Fuel Gas	7.6	8.2	7.4	7.4	7.3	7.5	7.6	8.2	7.4	7.3	7.5	7.8
Net Offgas MCC, FOES	2.9	2.4	2.9	2.9	2.9	2.9	2.9	2.8	2.9	2.9	2.9	2.9
Cal Coke, 5 bit	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8
Sulfur, 3.19 bit	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6

CAPACITY UTILIZATION

Crude Unit A	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7
Crude Unit B	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7
Isom Petr	23.1	35.4	35.3	35.2	35.5	35.6	23.3	35.4	35.5	34.7	35.8	35.5
Isom Reactor	13.1	18.3	18.3	18.3	18.3	18.3	13.2	18.3	18.3	18.3	18.3	18.3
Dehydroaromatizer	30.0	29.7	31.6	30.7	30.1	30.0	35.9	29.4	30.8	30.0	36.0	30.5
PDH-1	47.8	49.1	49.1	49.1	49.1	49.7	47.3	49.1	49.1	49.1	48.7	47.8
CCR-3	75.0	71.2	74.9	73.4	72.4	75.0	75.0	71.8	73.5	72.3	75.0	75.0
PDH-4	56.3	58.0	58.3	58.3	58.3	58.0	56.4	58.3	58.3	58.3	58.0	55.6
CCR-4	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0
Udear	25.4	23.4	24.6	23.9	23.7	24.4	25.5	23.4	23.9	23.7	24.4	24.8
Toluene Recy Cap	0.3	0.4	0.9	0.9	0.9	0.9	0.3	0.9	0.9	0.9	0.9	0.6
Benzene Recy Cap	7.6	5.1	6.8	5.5	5.3	6.3	7.7	5.1	5.5	5.2	6.3	6.8
Udear Raffinate Cap	17.5	17.4	17.1	17.5	17.5	17.2	17.5	17.4	17.4	17.5	17.2	17.4
Isom + Toluene	7.9	6.0	7.4	6.4	6.2	7.2	8.0	6.0	6.4	6.2	7.2	7.4
Pygas Hydrocracker	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Paraxylene Cap	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
Hyd Ref Splitter	26.5	30.7	29.6	27.8	29.3	26.1	26.4	30.9	27.7	26.6	26.1	26.0
Mixed Xylene Recy	11.2	11.2	11.5	11.2	11.2	11.0	11.2	11.2	11.2	11.0	11.0	11.1
Renun Tur Owhd	1.5	1.4	1.4	1.4	1.4	1.4	1.6	1.4	1.4	1.4	1.4	1.5
Renun Tur Strms	9.8	9.8	10.0	9.8	9.8	9.6	9.7	9.8	9.8	9.7	9.6	9.7
No. 1 Debit Owhd	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7
Bender (Trm-3)	22.3	23.2	23.2	23.0	23.0	22.5	22.3	23.2	23.0	22.9	22.5	22.3
CHD-1 Kero	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
Eff. CHD-1	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
CHD-2 LSD	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6
HOF	25.3	25.6	25.3	25.3	25.3	25.3	25.3	25.6	25.3	24.5	25.3	25.3
CHD-2 Splitter Tower	25.7	27.0	26.7	25.7	25.7	25.7	25.8	27.0	25.7	24.8	25.7	25.7
EN CHD-2	47.3	48.7	48.4	47.3	47.3	47.3	47.3	48.7	47.4	48.5	47.3	47.3
FCCU	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
Wet Gas Cap(MSCFD)	78.2	78.2	78.3	78.3	78.3	78.3	78.2	78.2	78.3	78.3	78.3	78.3
High Pressure Cap	60.8	60.0	60.8	60.8	60.8	60.8	60.8	60.9	60.8	60.8	60.8	60.8
SOX, Isotr	3.5	3.4	3.5	3.5	3.5	3.5	3.6	3.6	3.5	3.5	3.5	3.5
Cal Coke, mbsh	79.2	79.4	79.2	79.2	79.2	79.2	79.3	79.4	79.2	79.2	79.2	79.2
FCC Burn Air, mscf	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0
FCC Gasoline SpB	53.2	52.8	53.2	53.2	53.2	53.2	52.8	52.8	53.2	53.2	53.2	53.2
CPSM PP Recovery	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
Alkylate	15.4	15.5	15.4	14.0	18.7	14.9	15.3	15.5	14.0	18.7	14.0	15.4
MTBE	3.0	0.0	3.0	0.0	0.0	0.0	3.0	0.0	0.0	0.0	0.0	3.0
iso-Octane Unit	0.0	0.0	0.0	2.9	0.0	2.9	0.0	0.0	2.9	0.0	2.9	0.0
Hydrocracker	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0
HDC Hyd Makeup	195.3	192.5	195.3	195.3	195.3	195.3	191.9	192.5	195.3	195.3	195.3	195.3
HDC Gasoline Draw	11.2	18.0	12.5	18.0	18.0	18.0	11.1	18.0	18.0	18.0	18.0	16.1
HDC Li Naphtha Draw	31.2	28.7	31.5	27.6	28.5	25.5	31.1	28.4	27.5	28.7	25.5	28.3
HDC Kero Draw	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Coker	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7
Coke, tons	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6
Diesel	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1
Portland Units	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0
Ketone One	3.5	2.9	2.9	2.9	3.5	2.9	2.9	2.9	3.5	2.9	2.9	3.5
Ketone Two	10.1	10.7	10.7	10.7	10.1	10.7	10.7	10.7	10.1	10.7	10.7	10.1
H2 Plant	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cold Boil(MMSCFD)	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2
Sulfur Plant	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5

ECONOMIC SUMMARY ANALYSIS

PRODUCT SALES	8811.1	8503.5	9708.5	9653.3	9648.7	9731.6	9590.5	8599.5	9651.6	9615.8	9728.0	9518.4
FEEDSTOCK PURCHASES	4589.1	4652.9	4598.6	4650.8	4692.3	4756.8	4573.2	4658.9	4649.1	4620.0	4750.8	4500.9
GROSS MARGIN	5022.1	4840.6	5007.9	5002.4	4956.4	4974.8	5017.2	4940.6	5002.5	4995.8	4975.2	5017.5
NET UTILITY COSTS	490.6	481.5	503.0	501.6	503.8	498.2	484.7	481.4	501.5	504.0	498.2	497.7
NET OPERATING MARGIN	4531.5	4459.0	4504.9	4500.8	4452.6	4476.7	4532.5	4459.2	4501.1	4491.8	4477.0	4519.8

Udes	25.5	23.6	24.0	23.8	23.6	24.3	25.5	24.6	24.4	24.9	24.6	25.2	24.4	24.4	23.4	23.5
Toluene Recy Cap	0.3	0.9	0.9	0.9	0.9	0.9	0.3	0.9	0.8	0.9	0.9	0.7	0.8	0.8	0.8	0.9
Benzene Recy Cap	7.7	5.3	5.7	5.4	5.2	6.1	7.7	6.4	6.4	6.9	6.6	7.3	6.3	6.3	5.1	5.2
Udex Raffinate Cap	17.5	17.4	17.4	17.5	17.5	17.3	17.5	17.3	17.2	17.2	17.2	17.2	17.2	17.4	17.4	17.4
Benz + Toluene	8.0	6.2	6.8	6.3	6.1	7.0	8.0	7.3	7.1	7.8	7.4	8.0	7.2	6.0	6.1	6.1
Pygas Hydrocater	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Paraxylene Cap	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
Hvy Ref Splitter	26.4	28.9	27.8	28.1	28.6	26.7	26.4	27.3	28.3	28.6	25.8	25.9	26.2	32.0	28.4	28.4
Mixed Xylene Recy	11.2	11.3	11.3	11.2	11.1	11.0	11.2	11.4	11.0	11.2	11.1	11.1	11.1	11.1	11.1	11.1
Refun Twr Oxhd	1.6	1.4	1.4	1.4	1.4	1.4	1.6	1.4	1.4	1.4	1.4	1.5	1.4	1.4	1.4	1.4
Refun Twr Bims	9.7	9.9	9.9	9.8	9.7	9.7	9.7	10.0	9.6	9.7	9.6	9.5	9.6	9.8	9.8	9.8
Bender (Tric-3)	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7
CHD-1 Kero	22.2	23.2	23.1	23.0	23.1	22.7	22.3	23.1	22.6	22.9	22.5	22.3	22.5	23.2	23.2	23.2
Elit CHD-1	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
CHD-2 LSD	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6
HDF	25.3	26.2	25.4	25.3	25.3	25.3	25.3	25.3	25.3	25.3	25.3	25.3	25.3	25.3	25.3	25.3
CHD-2 Splitter Tower	25.6	26.6	25.7	25.7	25.7	25.2	25.7	25.6	25.7	25.6	25.7	25.7	25.7	25.6	25.6	25.6
E1 CHD-2	47.3	48.3	44.0	47.3	47.4	46.9	47.3	47.9	47.3	47.3	47.4	47.3	47.3	47.3	47.3	47.3
FCCU	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
Wet Gas Cap/MSCFD	78.2	78.2	78.7	78.3	78.4	78.3	78.3	78.2	78.3	78.4	78.4	78.3	78.2	78.2	78.2	78.2
High Pressure Cap	60.9	60.9	61.0	60.8	60.9	60.8	60.8	60.9	60.8	60.8	60.9	60.8	60.9	60.9	60.9	60.9
SOX, lbs/hr	3.6	3.5	3.5	3.5	3.5	3.5	3.5	3.6	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5
Cal Coke, mbs/h	78.4	78.4	78.9	78.2	79.2	79.2	79.2	79.4	79.2	79.2	79.2	79.2	79.2	79.4	79.3	79.1
FCC Burn Air, misc	186.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0
FCC Gasoline Split	52.8	52.8	53.9	53.2	53.2	53.2	53.2	52.8	53.2	53.2	53.2	53.2	53.2	52.8	52.8	52.8
GPSW PP Recovery	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
Alkylate	14.5	15.5	14.9	13.3	18.5	18.5	14.6	15.5	13.3	18.5	13.3	14.6	15.5	15.5	15.5	15.5
MTBE	2.7	0.0	2.8	0.0	0.0	0.0	2.7	0.0	0.0	0.0	0.0	2.7	0.0	0.0	0.0	0.0
iso-Octene Unit	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Hydrocracker	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0
HOC Hyd Makeups	192.5	192.5	192.5	192.5	192.5	192.5	192.5	192.5	192.5	192.5	192.5	192.5	192.5	192.5	192.5	192.5
HOC Gasoline Draw	11.1	18.0	17.1	18.0	18.0	18.0	11.2	14.4	18.0	12.9	17.3	13.1	19.2.5	19.2.5	19.2.5	19.2.5
HOC Li Naptha Dis	31.1	28.6	28.1	28.1	29.1	26.0	31.1	29.7	25.8	31.1	25.7	29.6	25.6	29.4	29.4	29.4
HOC Kero Draw	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Coker	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7
Coke, tons	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6
Duogal	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1
Futursi Units	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0
Kylene One	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9
Kylene Two	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7
H2 Plant	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cold Box/MSCFD	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2
Sulfur Plant	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
ECONOMIC SUMMARY ANALYSIS																
PRODUCT SALES	9532.6	9553.4	9571.2	9555.1	9592.1	9645.2	9556.9	9471.5	9467.2	9489.8	9588.4	9304.5	9395.2	9323.6	9360.6	
FEEDSTOCK PURCHASES	4562.4	4650.4	4600.1	4538.4	4641.4	4717.5	4579.5	4562.7	4509.8	4536.1	4662.2	4364.8	4497.0	4436.6	4419.3	
GROSS MARGIN	4970.2	4903.0	4971.1	4555.8	4950.7	4927.9	4977.5	4908.7	4957.4	4953.6	4924.2	4955.7	4898.2	4887.0	4941.2	
NET UTILITY COSTS	460.7	458.7	475.1	477.1	476.3	470.1	465.5	450.5	470.7	473.3	469.8	667.9	447.5	451.4	469.1	
NET OPERATING MARGIN	4509.5	4444.3	4496.0	4479.7	4471.5	4457.8	4511.9	4458.2	4466.6	4480.3	4454.4	4491.8	4460.7	4435.5	4472.1	

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PIMS MODEL SOLUTION SUMMARY REPORT
ExxonMobil Beaumont Refinery
MODEL: MTBEPHASEOUT Study
2000 Coplan Prices for 2004

SO 6/10/04

2005 w/LSM														
Facilities	O2	Mandate	MTBE	Build	Alky	Expansion	Blend Value	No O2	Mandate	MTBE	Build	Alky	Expansion	Blend Value
YES	YES	YES	YES	Unit	YES	YES	YES	MTBE	YES	YES	Unit	YES	YES	YES
NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO
ETHANOL USED	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
MTBE PLANT CONVERTED	NO	NO	NO	YES	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO
CASE NO.	130	140	150	160	170	180	190	200	210	220	230	240	250	260
OBJ FUNC. MS/Yr	4539.5	4456.6	4514.8	4495.9	4484.8	4492.7	4544.1	4472.1	4504.0	4494.4	4475.0	4475.0	4475.0	4475.0
Delta OBJ FUNC. MS/Yr	1656.9	1626.7	1647.9	1641.0	1637.0	1635.2	1658.6	1632.3	1644.0	1640.4	1633.7	1633.7	1633.7	1633.7
Delta OBJ FUNC. MS/Yr		-30.2												
Delta OBJ FUNC. MS/Yr			14.4											
Delta OBJ FUNC. MS/Yr					10.3									
Delta OBJ FUNC. MS/Yr														
Relay MTBE BEV(\$/Bbl)			11.8											
IsoOctene BEV(\$/Bbl)														
RFG Incentive(\$/Bbl)														
Super	0.01	-1.15	-0.36	-1.40	-1.43	-0.35	0.26	-0.12	0.10	0.20	0.48			
Regular	0.61	0.08		1.60	1.47	0.50	0.78							
<u>Crude/Cat Rates</u>														
Total Crude	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4
FCC	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
MTBE(Pure)	2.7	0.0	2.8	0.0	0.0	0.0	2.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Iso-Octene	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Alky	14.5	15.5	15.2	13.3	18.5	13.3	14.5	15.5	13.3	18.5	13.3	18.5	13.3	13.3
<u>Gasolines Sold</u>														
Conv NE SUL (9 #)	79.6	14.3	29.2	32.1	27.8	57.3	76.4	44.4	56.3	45.5	57.6	45.5	57.6	57.6
Conv SW SUL (7.8 #)	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7
Conv NE RUL (9 #)	12.0	95.8	81.0	76.2	81.9	51.1	14.0	38.6	72.3	87.1	62.2	87.1	62.2	62.2
Conv SW RUL (7.8 #)	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5
Total Conventional	149.0	167.3	167.3	165.5	166.8	165.6	147.5	180.2	185.8	189.8	177.0	189.8	177.0	177.0
Refr SW SUL	37.5	25.0	25.0	25.0	25.0	25.0	37.5	0.0	0.0	0.0	12.3	0.0	12.3	12.3
Refr SW RUL	22.5	22.5	22.5	22.5	22.5	22.5	22.5	21.0	22.5	22.5	22.5	22.5	22.5	22.5
Total RFG	60.0	47.5	45.5	47.5	47.5	47.5	60.0	21.0	22.5	22.5	34.8	22.5	34.8	34.8
TOTAL MOGAS	209.0	214.8	212.9	213.0	214.3	213.1	207.5	211.2	208.3	212.3	211.7	212.3	211.7	211.7
% Super	63.2%	25.1%	32.3%	33.7%	31.5%	45.5%	61.9%	28.0%	34.1%	28.4%	39.9%	28.4%	39.9%	39.9%
IC4= to Fuel														
IC4 Sales	10.7	9.5	10.7	11.3	8.0	11.5	10.7	1.5	11.5	8.3	11.5	8.3	11.5	11.5
Sulfuric Acid, STD	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<u>FEEDSTOCK PURCHASES</u>														
Cusana - 4320954	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2
Mays 4321133	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5
Oso 4320165	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0
Omeca 4018951	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7

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ECONOMIC SUMMARY ANALYSIS

PRODUCT SALES	9085.9	9538.1	9514.4	9576.0	9511.1	9656.9	9543.0	9473.2	9484.4	9504.7	9606.5
FEEDSTOCK PURCHASES	4685.9	4672.2	4528.4	4603.0	4546.3	4704.0	4644.3	4551.3	4509.7	4537.3	4650.8
GROSS MARGIN	5000.0	4915.9	4986.0	4972.9	4964.8	4952.9	5004.7	4921.9	4974.8	4967.4	4945.7
NET UTILITY COSTS	460.5	459.3	471.2	477.0	480.0	470.1	460.6	449.8	470.7	473.0	469.7
NET OPERATING MARGIN	4539.5	4456.6	4514.8	4495.9	4484.8	4482.7	4544.1	4472.1	4504.0	4494.4	4476.0

[illegible]

1987-2004 MDI 1258 Added FOR OUTSIDE COUNCIL ONLY

XOM-MDL1358hExxonDTU-0037934

	Oxygenate Mandate	No MTBE-R Sales No RFG	MTBE-R Sales No Invest.	Ethanol No Invest.	No MTBE-R Sales No RFG	MTBE-R Sales No Invest.	No Oxygenate Mandate	No MTBE-R Sales No Invest.	MTBE-R Sales No Invest.	Plus Alky. 4480
Base	4510	4451	4492	4444	4496	4471	4480	4458	4471	4480
ObjFn, k\$/D	363	363	363	363	363	363	363	363	363	363
Crude, kBD	112	112	112	112	112	112	112	112	112	112
Cats, kBD	205	208	197	216	212	216	215	211	216	212
Mogas, kBD	26.3	0.0		22.2	20.8	22.0	22.3	10.9	20.9	212
%RFG	58.0	30.3	35.0	23.6	31.1	29.8	33.0	25.1	#DIV/0!	11.0
%UP	23	0	0	23	19	23	23	23	23	23
RFG-UR, kBD	31	0	0	25	25	25	25	0	#DIV/0!	27.8
RFG-UP, kBD	63	145	128	142	127	130	121	135	0	0
CONV-UF, kBD	88	63	69	26	41	40	46	53	115	130
Total Clean Prod, kBD	3	0	3	0	3	0	0	0	71	59
MTBE-Ref, kBD	0	0	0	0	0	0	0	0	0	0
MTBE-Chem, kBD	0	0	0	0	0	0	0	0	0	0
MTBE-Purchase, kBD	11	0	0	0	0	0	0	0	0	0
MTBE-Sales, kBD	0	0	0	0	0	0	0	0	0	0
iC4= to Fuel, kBD	0	0	3	0	3	0	0	0	0	0
Ethanol, kBD	0	0	0	1.1	0	0	0	0	0	0
Isooctene, kBD	0	0	0	2.6	2.4	0	2.6	1.5	0	0
C5's to BOP, kBD	0	0	0	0	0	0	2.6	0	0	0
Raffin8 to mogas, kBD							2.6	0	0	0
Investment \$M							2.6	0	2.6	0

Beaumont

vs Base
vs No Investment

5.7

Beaumont	Oxygenate Mandate				No Oxygenate Mandate			
	No MTBE-R Sales		MTBE-R Sales		No MTBE-R Sales		MTBE-R Sales	
	No RFG	No Invest.	No RFG	No Invest.	No RFG	No Invest.	No RFG	No Invest.
Base	450		450		450		450	
ObiFn, kSD	363		363		363		363	
Crude, kBD	112		112		112		112	
Cats, kBD	205		216		216		216	
Mogas, kBD								
%RFG	59		25		25		25	
RFG-UR, kBD	23		23		23		23	
RFG-UP, kBD	37		25		25		25	
CONV-UR, kBD	63		140		131		118	
CONV-UP, kBD	88		28		34		49	
Total Clean Prod, kBD								
MTBE-Ref, kBD	3		3		3		3	
MTBE-Chem, kBD								
MTBE-Purchase, kBD								
MTBE-Sales, kBD								
iC4= to Fuel, kBD								
Ethanol, kBD								
Isocetene, kBD								
C5's to BOP, kBD								
Raffin8 to mogas, kBD								
Investment, \$M								
Net Cash Margin, \$M/Y								
vs Base								
vs No Investment								

Retinery MTBE sales questionable due to poor quality
 UP production can be increased via iC8 purchase (B/E value) or BTX